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**vumetric**  
CYBERSECURITY

# PENETRATION TESTING IN INSURANCE

## CASE STUDY

Learn more about our world-class  
penetration testing offering.

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■ **TORONTO**

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647-499-6653



## Pen Testing Services for Insurance Council

### PROJECT DETAILS

 Cybersecurity

 Jun. - Jul. 2022

 \$10,000 to \$49,999

“

*“They performed assessments promptly and gave us immediate results concerning critical findings.”*

### PROJECT SUMMARY

Vumetric Cybersecurity provided penetration testing services to an insurance council. They tested external vulnerability, internal infrastructure, and network vulnerability. They also ran a phishing simulation.

### PROJECT FEEDBACK

Vumetric Cybersecurity delivered comprehensive results in a timely manner. They dedicated a highly-skilled, knowledgeable team with excellent customer service. They stayed on budget, managed the project via Excel, and communicated through Teams.



## The Client

Introduce your business and what you do there.

I am the IT Infrastructure and Cybersecurity manager for the Insurance Council of British Columbia.

## The Challenge

What challenge were you trying to address with Vumetric Cybersecurity?

We needed assistance with penetration testing, which we had never done before, so we engaged Vumetric.



**Joe Abellana**  
IT Infrastructure Manager,  
Insurance Council of BC



**Financial Services**

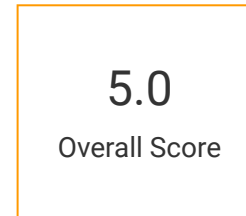


**11-50 Employees**



**Vancouver, British Columbia**

### CLIENT RATING



Quality: 5.0



Schedule: 4.5



Cost: 4.0



Would Refer: 4.0





## The Approach

### What was the scope of their involvement?

Vumetric conducted external vulnerability tests, internal infrastructure tests, and network vulnerability tests. They also ran phishing email simulations for us, and then we met to discuss their findings. They provided offsite services, and we are considering partnering with them for maintenance needs in the future.

### What is the team composition?

We worked with roughly five people, including a project coordinator, three cybersecurity engineers, and a security lead.

### How did you come to work with Vumetric Cybersecurity?

We found Vumetric on Google.

### How much have you invested with them?

We invested roughly \$25,000 CAD (approximately \$19,000 USD).

### What is the status of this engagement?

We began working with Vumetric in June 2022, and they submitted their results in July 2022.

## The Outcome

### What evidence can you share that demonstrates the impact of the engagement?

Vumetric provided us with excellent service. If I were to rate them on a scale of 1–10, I would give them a 10. They performed assessments promptly and gave us immediate results concerning critical findings.





## How did Vumetric Cybersecurity perform from a project management standpoint?

Vumetric was accurate when it came to managing the project. They gave us a detailed project outline and description and completed the project within the allotted timeline and budget. We used Excel to manage the project and communicated via Microsoft Teams.

## What did you find most impressive about them?

The Vumetric team is very skilled and knowledgeable. They also have an excellent reputation, which sets them apart from competitors. Additionally, they have excellent customer service, and we were impressed by their pricing.

## Are there any areas they could improve?

I have nothing Vumetric could improve on.

## Do you have any advice for potential customers?

I advise communicating requirements at the beginning of the project so you can get the most out of Vumetric's services. Provide them with as much information as possible so that they can perform tests to the best of their ability.

