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**vumetric**  
CYBERSECURITY

# PENETRATION TESTING IN E-COMMERCE TESTIMONIAL

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# Penetration Testing for E-Commerce Tech & Strategy Company

## PROJECT DETAILS

 Cybersecurity

 Nov. 2021 - Ongoing

 Less than \$10,000

“

*“Their cost, expertise, and experience are great — I’ll be recommending them again if needed.”*

## PROJECT SUMMARY

Vumetric Cybersecurity provides penetration testing services for an e-commerce technology and strategy firm. Their work involves checking the company’s IT systems and IP addresses for vulnerabilities.

## PROJECT FEEDBACK

The company is happy with Vumetric Cybersecurity’s work. The team manages the engagement flawlessly despite not using any management tool. They communicate closely with the client through email and phone calls, and they’re always responsive. The firm plans to use their services again in the future.



## The Client

Introduce your business and what you do there.

I'm the VP of managed services at SMITH, an e-commerce technology and strategy firm. We are owned by a US-based company, but we have offices in Quebec, Canada, and Santiago, Chile.



**Benoit Lavigne**  
VP of Technology & Managed Services, SMITH



**51-200 Employees**



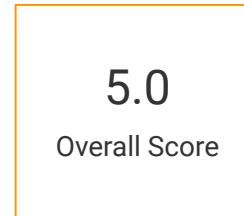
**Montreal, Quebec**

## The Challenge

What challenge were you trying to address with Vumetric Cybersecurity?

We hired Vumetric to do penetration testing for our annual report.

### CLIENT RATING



Quality: 5.0

Schedule: 5.0

Cost: 5.0

Would Refer: 5.0





## The Approach

### What was the scope of their involvement?

We initially had a kickoff meeting where Vumetric explained what they would do. We also discussed our expectations. From there, we conducted multiple review meetings.

At present, we continue to engage them for their testing services. During such tests, they scan our IT environment and all of our IP addresses to check for loopholes or vulnerabilities. The team then gives us their recommendations, and our resources fix every issue found. After that, the Vumetric team re-runs their tests. Then, they send us their final report.

The penetration testing for this year is done, but we maintain a business relationship with Vumetric.

### What is the team composition?

We work with one person from Vumetric. He's responsible for their operations.

### How did you come to work with Vumetric Cybersecurity?

Vumetric was a referral by a business partner.

### How much have you invested with them?

The cost of penetration testing is \$10,000 CAD (approximately \$8,000 USD).

### What is the status of this engagement?

We started working together in November 2021, and the relationship is ongoing.





## The Outcome

What evidence can you share that demonstrates the impact of the engagement?

The work that Vumetric has done is great. I'll rate it highly.

How did Vumetric Cybersecurity perform from a project management standpoint?

Vumetric's project management is perfect. We haven't used any project management tools like Jira since these aren't necessary for our projects. To communicate, we use emails, phone calls, and video conferences.

What did you find most impressive about them?

They're responsive and communicate well with us. That's one of the reasons why I'm going to use them again next when we need to conduct another penetration test.

Are there any areas they could improve?

No, there aren't any.

Do you have any advice for potential customers?

I've been recommending Vumetric to my partners because I've had a great experience with them. Overall, their cost, expertise, and experience are great — I'll be recommending them again if needed.

