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vumetric
CYBERSECURITY

PENETRATION TESTING IN COMMUNICATION TESTIMONIAL

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penetration testing services

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Penetration Testing for Mobile Communication Company

PROJECT DETAILS

 Cybersecurity

 Dec. 2021 - Ongoing

 Less than \$10,000

“

“Their report is very well-written, and they’ve provided proof for every item.”

PROJECT SUMMARY

A mobile communication company hired Vumetric Cybersecurity to do penetration testing on their platform. The team has found vulnerabilities and provided a report with proof and improvement recommendations.

PROJECT FEEDBACK

The client is delighted with Vumetric Cybersecurity’s efficient work and quick understanding of their platform. The team is patient and communicative, and they excel at safeguarding sensitive information. Their reports have been a highlight; they’re high-quality and easy to read.



The Client

Introduce your business and what you do there.

I'm the director of infrastructure at Viamo, a mobile communication company.

The Challenge

What challenge were you trying to address with Vumetric Cybersecurity?

Most of our business is built around a platform hosted in AWS, and we frequently need a third party to assess our security.



Javier Wilson
Director of Infrastructure, Viamo

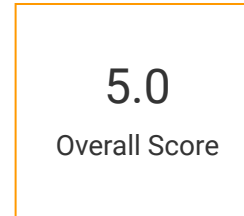


201-500 Employees



Saskatchewan, Canada

CLIENT RATING



Quality: 5.0



Schedule: 5.0



Cost: 4.5



Would Refer: 5.0





The Approach

What was the scope of their involvement?

Vumetric has done penetration testing for us. First, they had a discovery phase to understand our process and needs. They created a scope of work and provided us with a quote. The team has tested our platform to find security weaknesses and provide recommendations on how to improve our security setup. They've provided a detailed report specifying which issues are critical, which are moderate, and which are the least critical. For each weakness, they've given proof and recommendations for best practices.

After they presented the report, I had in-depth questions about a couple of issues, and the Vumetric put me in contact with a specialist who has provided consultancy services for us. The next step is for us to provide them with an acceptance of their report.

What is the team composition?

At first, I worked with two people from Vumetric's sales team. Now, we have one person who's our point of contact, and I've also worked with a specialist.

How did you come to work with Vumetric Cybersecurity?

I contacted many companies to get a sense of a price and process that would fit our needs. When I talked to Vumetric, they were willing to listen and come up with something that would work for us, so they were the best match, and we hired them for a trial.

How much have you invested with them?

We've spent between \$7000–\$8,000 CAD (approximately \$5,400–\$6,100 USD).





What is the status of this engagement?

We started working together around December 2021, and the engagement is ongoing.

The Outcome

What evidence can you share that demonstrates the impact of the engagement?

I appreciate how Vumetric understands our platform and doesn't waste time. Our primary metric is how much back and forth is required for them to understand our platform and for us to understand their report. With other companies, I've had to explain the most basic things. Meanwhile, Vumetric was super fast in understanding all our documentation. Additionally, their report is very well-written, and they've provided proof for every item.

How did Vumetric Cybersecurity perform from a project management standpoint?

They're good at project management; I don't have any complaints. We've taken a long time to provide them with the report acceptance, and they've been very patient with us. I also appreciate that they use a secure platform to transfer the report since it's very sensitive information. We communicate via email and Google Meet.

What did you find most impressive about them?

I'm most impressed by the quality of Vumetric's reports.

Are there any areas they could improve?

I can't think of anything they need to improve; I'm quite happy with what they've done.





Do you have any advice for potential customers?

Establish the process from the beginning, and don't be afraid to tell Vumetric what works for you – they'll listen to you.

